

2020

A YEAR IN REVIEW



LEAVENWORTH COUNTY
DEVELOPMENT CORPORATION

FROM THE PRESIDENT

We used “momentum” to describe our organization at the start of 2020 – little did we know that within a few short months we would all be facing a shut down and a global pandemic. What an unforgettable year 2020 became!

Despite the challenges that this past year presented, LCDC was able to react and overcome them. We mobilized our website to quickly become a “go-to” resource for the business community. We successfully procured a COVID-19 grant from Eversource to fund a STEM workforce training program. We worked to assist local businesses in saving over \$1.4 million through economic development grants and tax exemptions. This past year, we worked 85 leads which represented 42% more new recruitment leads than we did in the previous year! We also were successful at bringing two new manufacturing businesses to the Urban Hess Business Park.

We didn’t stop our momentum. We never hesitated. We pivoted.

As my term ends, I have full confidence that our incoming President, LCDC staff, investors, and stakeholders will work together to continue the economic development momentum in Leavenworth County. It has been a pleasure working with each of you.

Blessings,



Harland Russell
President, LCDC



2020 HIGHLIGHTS



\$356M Announced for construction of a *new Federal Penitentiary*.

Facilitated and marketed COVID-19 financial resources to local companies:

591 Local businesses who received SBA and PPP loan assistance during the COVID-19 pandemic:



\$18M+ in loans

Saved **3,106** jobs

Helped secure a **\$361,866 SPARK Cares Act grant** for KsFiberNet to build an additional fiber network in Basehor. Future plans include expansion in Lansing and Leavenworth.



Facilitated more than **\$1.4 million** in tax credits and grants resulting in:

704 retained jobs

\$14.2 million in capital investment



11,400 of *new square footage* of buildings added to the Urban Hess Business Park in Tonganoxie.



LCDC developed **85** business recruitment leads, a **42%** increase from 2019.

LABOR SHED STUDY REVEALS LEAVENWORTH COUNTY'S STRENGTHS

LCDC issued a Regional Labor Study in partnership with Evergy, Leavenworth County Port Authority and our communities to identify labor growth and availability. A few highlights from the study include:



Leavenworth County's strategic location gives it a far-reaching labor shed that reaches into three separate metropolitan areas: Kansas City, MO-KS MSA, Lawrence, KS MSA, and Topeka, KS MSA



The labor shed's population growth rate over the last 10 years (7%) is **outpacing national (6%) and state (KS - 2% | MO - 3%) growth rates** over the same period, indicating concentrated growth in the region

2,246,257

The Labor Shed population (2,246,257) is **greater than that of the Kansas City MO-KS MSA (2,161,651)** by more than 80,000



Growth is projected to continue with an estimated population of 2,313,576 by 2024 (3% over 5 years)

7% vs 5%

When compared to other midwestern regions with a population of at least 500,000, the **Leavenworth County labor shed is growing faster than average**

NEW DEVELOPMENT AND ANNOUNCEMENTS

FOUR NEW BUILDINGS CONSTRUCTED IN 18-MONTHS AT URBAN HESS BUSINESS PARK

IST - Industrial Service Technologies is one of four new buildings under construction in Tonganoxie's Urban Hess Business Park. The company plans to employ 17 people in the first year with a total of up to 37 jobs within five years. IST is constructing a 6,400 square-foot building initially with options to expand as the company grows.

LCDC, the Leavenworth County Port Authority (LCPA), the City of Tonganoxie and the Kansas Department of Commerce worked with IST to bring its company headquarters and metal fabrication division to Tonganoxie.



The location of IST comes on the heels of the location of **Wilson Glass** to the business park earlier this year. Wilson Glass fabricates window frames for buildings in the Kansas City region. Also, this year **HMC Performance Coatings**, a full-service powder coating company, finished construction on a 10,000 square foot expansion in the park. Last year, **S&S Alloy Steel**, a metal service center, built a new facility in Urban Hess to replace its original building which was destroyed in a fire in late 2018.

KANSAS AND FEDERAL OFFICIALS ANNOUNCE NEW LEAVENWORTH PENITENTIARY PROJECT

U.S. Senator Jerry Moran (R-Kan.) – chairman of the Senate Appropriations Subcommittee on Commerce, Justice, Science, and Related Agencies (CJS) – announced that the U.S. Penitentiary (USP) in Leavenworth will receive \$356 million to construct a new Federal Correctional Institute (FCI) and a satellite Federal Prison Camp (FPC) in Leavenworth. This is the largest federal project undertaken in Kansas since the announcement of the National Bio and Agro-Defense Facility over a decade ago.



The new correctional facility will replace the existing penitentiary and will retain a similar level of employment which now stands at 338 positions. Before construction of the new prison can begin, an environmental assessment to supplement an earlier study will need to be done and will take about a year. Building the new facility will take an additional 2½ to 3 years to complete and will bring hundreds of construction jobs to Leavenworth.

WILSON GLASS COMPLETES CONSTRUCTION ON A 5,000 SQUARE-FOOT MANUFACTURING FACILITY

Wilson Glass is now located in Urban Hess Business Park in Tonganoxie. The company manufactures window frames and installs windows throughout the Kansas City area. LCDC worked with the Leavenworth County Port Authority, the City of Tonganoxie, Kansas Department of Commerce and First State Bank on the project.



MUTUAL SAVINGS ASSOCIATION'S NEW BANK BRANCH LOCATION

Construction on Mutual Savings Association's new bank branch location in Lansing is almost complete. LCDC first became involved in the project in 2015 when Mutual asked the agency to identify properties along K-7 in Lansing.



LCDC FACILITATES COVID-19 RESOURCES

LEAVENWORTH COUNTY BUSINESSES RECEIVE PPP LOANS

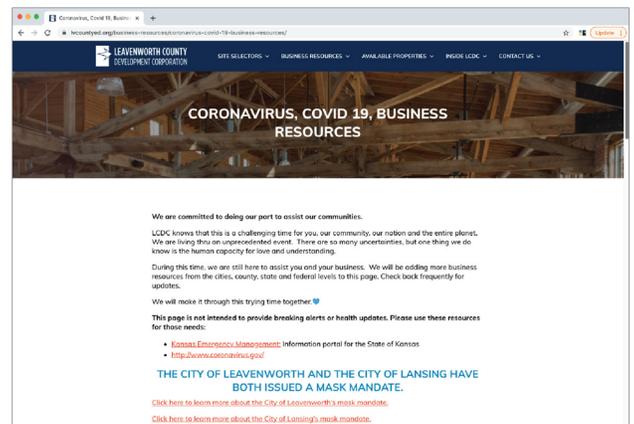
The U.S. Small Business Administration's Paycheck Protection Program (PPP) *helped nearly 600 local businesses* keep their workforce during the COVID-19 crisis.

LCDC OFFERS LOCAL, STATE AND FEDERAL COVID-19 BUSINESS RESOURCES

LCDC added a new page to its website for ongoing business and government COVID-19 pandemic resources. The portal was updated frequently with information on loan, grant and workforce services. LCDC mobilized its website quickly to become a "go-to" resource for the business community

LCDC continues to update the COVID-19 page on the website and send timely email communications with coronavirus pandemic business resources.

Check out the COVID-19 page on our website.



LCDC RECEIVES EVERGY'S HOMETOWN ECONOMIC RECOVERY GRANT FOR WORKFORCE DEVELOPMENT

LCDC is a recipient of Evergy's Hometown Economic Recovery Grant in response to COVID-19. This \$15,000 grant will be used to fund a workforce program that will be implemented by Restored Aircraft Sales & Services, a new LCDC member located in Basehor.



Restored Aircraft offers a wide range of services including vintage aircraft restoration, aircraft maintenance and overhaul (MRO), component repair and overhaul, engineering, reverse engineering and fabrication, and component manufacturing. The workforce program will provide training for employees and high school interns.

Training will include Computer Aided Design (CAD), Electrical Design, Computation Fluid Dynamics (CFD), Finite Element Analysis (FEA) and Design Management. This program will be used as a launch pad for the development of a STEM program intended for students, grades K-12.

This workforce program will re-train local labor and students for not only a growing aerospace sector, but a multitude of industries since these skills are highly transferrable.

ZOOM MARKETING AND NETWORKING EVENTS

RAISING THE COUNTY'S PROFILE

Steve and Lisa continue to be active participants on several boards and committees and have attended many conferences via Zoom this year including KCADC's virtual annual meeting, a Southern Economic Development Council (SEDC) Site Consultant Networking Event, and webinars sponsored by the Site Selectors Guild.



Steve continues to serve as the President of Kansas Economic Developers Alliance (KEDA) which recently helped the Kansas Department of Commerce adopt LocationOne Information System statewide. He also continues to represent Leavenworth County on the Team Kansas board. Lisa completed her first year at the University of Oklahoma's Economic Development Institute (EDI).

SITE VISITS AND BUSINESS PARK MARKETING

LCDC hosted Bill Murphy, the new Deputy Secretary of the Kansas Department of Commerce, and gave several members of the agency's business development team comprehensive county-wide site tours.

Email marketing and business park promotion has continued with ongoing email blasts with a virtual site tour.

